

PROQUR+YOU= KEY TO SUCCESS

Sourcing and Spend Management

Averaging 27% in last 12 months

RECENT RESULTS

Category	Annual Spend	Savings	% saved
Office Supplies	1,590,000.00	502,000.00	32%
Plastic Bags	391,000.00	66,470.00	17%
Office Supplies	28,175.00	7,119.00	25%
Safety Supplies	74,400.00	7,610.00	10%
JanSan	9,548.00	1,391.00	15%
Labels	24,645.00	8,120.00	33%
Pallets	74,596.00	7,685.00	10%
Office Copiers	26,791.32	5,107.71	19%
Office Supplies	12,159.00	3,218.00	26%

Total sourced in last 12 months

\$ 2,231,314.30

Total saved

\$ 608,720.71

TYPICAL RESULTS

Category	Typical Improvement Range
Printing, Forms and Labels	15-30%
Office Supplies	10-45%
Office Equipment	10-25%
Professional Services	3-20%
Safety Supplies/PPE	10-40%
Janitorial/Sanitation	10-20%
IT/Telecom Products	5-18%
Shipping Supplies	10-40%
Electricity & Natural Gas	5-25%

PROQUR
CONSULTING INC.